



# MYBA ADVANCED ONE DAY SEMINARS **FOR EXPERIENCED SUPERYACHT BROKERS**

Hosted by



**Wednesday 8 October and Friday 10 October 2014  
at the Holiday Inn, St-Laurent du Var, Nice, France**

These MYBA Advanced One Day Seminars provide an in-depth look at the Sale & Purchase and Charter process and are designed for experienced yachting professionals.

## **1. SALE & PURCHASE**

**Wednesday 8 October 2014**

- Introduction to the Industry
- Sale & Purchase
- Superyacht Finance
- Sea Trials & Surveys
- Maritime Law & Key Clauses in the MYBA Sale & Purchase Contract
- Challenges
- Mini-project and Discussion

## **2. CHARTER**

**Friday 10 October 2014**

- Introduction to the Industry
- Charter Process
- Advertising & Promotion
- YACHTFOLIO
- Maritime Law & Key Clauses in the MYBA Charter Contract
- Client Management
- Mini-project and Discussion

The One Day Seminars are strictly limited to

**32 Places**

The Seminars will be conducted in English. Seminar content and speakers may be subject to change. Please see reverse for Advanced One Day Seminar prices and application form.

# MYBA ADVANCED ONE DAY SEMINARS FOR EXPERIENCED SUPERYACHT BROKERS APPLICATION FORM

## 5 EASY WAYS TO REGISTER

- 1 CALL** +44 (0)23 9252 4490
- 2 EMAIL** [info@maritimetrainingacademy.uk.com](mailto:info@maritimetrainingacademy.uk.com)
- 3 WEB** [www.maritimetrainingacademy.uk.com](http://www.maritimetrainingacademy.uk.com)
- 4 FAX** +44 (0)23 9252 4498
- 5 POST** Maritime Training Academy Ltd, 1 Stone Lane,  
Gosport, Hampshire, PO12 1SS, UK

Please fill out this form using black ink and BLOCK CAPITALS

## DELEGATE DETAILS

(Mr/Mrs/Ms/Capt/Other)

Family Name

Forename

Company Name (If employed)

Job Title

Contact Tel. No.

Email

Address

Post/Zip Code

Mobile

Please select one of the following criteria:

- ☐ A delegate or their company must be a MYBA Member
- ☐ A delegate must have previously attended the MYBA Superyacht Brokers' Seminar
- ☐ A delegate must be able to demonstrate 3 years' experience in the professional yachting industry (either in Sale & Purchase or Charter)

Company name

## PAYMENT DETAILS

I would like to attend

- ☐ One MYBA Advanced Seminar - Sale & Purchase **£500**
- ☐ One MYBA Advanced Seminar - Charter **£500**
- ☐ Both One Day MYBA Advanced Seminars **£1,000**

Signed

Date

Please charge my credit card

- ☐ VISA ☐ MASTERCARD ☐ AMEX

Card Number

Expiry

Security Code

Card Holder's Name

Date

Billing Address

Where did you hear about the seminar?

- ☐ MYBA ☐ Email ☐ Website ☐ Advertisement
- ☐ Referred by
- ☐ Other

### Terms and Conditions

**Registrations** can only be accepted by completing the application form. You should receive acknowledgement of booking within 48 hours of receipt. If you fail to receive anything, please contact us on +44 (0)23 9252 4490.

**Provisional Bookings** Please contact [info@maritimetrainingacademy.uk.com](mailto:info@maritimetrainingacademy.uk.com) to make a provisional booking. To secure your place written confirmation must be received within 7 days of the provisional booking being made.

**Payment** must be received prior to attending the seminar.

**Joining instructions** Delegate handbooks, directions and hotel information will be sent no later than 5 working days prior to the seminar.

**Cancellations and Transfers** Please note, we always endeavour to accommodate our delegates' requests, however, most of our courses have limited numbers to maximise the interactivity between delegates and tutors. Cancellations or transfers at short notice cause inconvenience and may jeopardise the commercial viability of a course. For this reason we are obliged to charge the following administration fees or surcharges:

Cancellations made up to 21 days (i.e. 3 weeks) or more before the course date will be refunded less a 20% administration fee.

Cancellations made within 21 days of the course date will be subject to the full course fee and no refund will be given.

Requests to transfer to a later course date will be subject to a surcharge of 25% of the course fee if request is made within 21 days of the course date that was originally requested.

- All cancellations and requests for transfer must be in writing and either sent via email, fax or post.
- The transfer option only applies to delegates who are transferring to a different date for the same course.
- The option to transfer can be used only once, after which non-attendance will be treated as a cancellation and all outstanding invoices will be due.
- We cannot automatically guarantee a place on the next scheduled course date.

Delegate substitutions can be made at any time without incurring penalty.

**Amendments to Programmes** Maritime Training Academy Ltd reserves the right to cancel or modify any training event in its programme. In the event of a cancellation where an alternative cannot be provided, payment received in respect of that course will be refunded in full. Maritime Training Academy Ltd, are not liable for any costs incurred by delegates in connection with their attendance.

This contract is subject to English Law.

By completing and returning the registration form delegates are agreeing to be bound by the cancellation terms and conditions of registration.

Data Protection: We would like to keep you informed of MTA's products and services. However, if you specifically do not wish your details to be used, please tick here ☐



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